



SOUTH AFRICA - MOZAMBIQUE CHAMBER OF COMMERCE - (SAMOZACC)

South Africa Mozambique Chamber of South Africa (SAMOZACC)

Samozacc Newsletter October 2008



President Almeida Guabusa
Of Mozambique

The South Africa Mozambique Chamber of Commerce (SAMOZACC) hosts His Excellency President Almeida Gaubusa at The Hilton, Sandton.

SAMOZACC together with The High Commission of Mozambique in RSA Ambassador H.E. Fernando Fazenda and its sponsors - Shoprite Checkers Group, Global Alliance, Executive Research Associates and Standard Bank - hosted The President of Mozambique, His Excellency President Almeida Guabusa at a business banquet held on Friday 26 September 2008 at the Hilton Sandton. The President was accompanied by a strongly representative delegation from Mozambique which included H.E. Ms Esperenca Bias, Minister of Mineral Resources, H.E. Mr. Fernando Sumbana, Minister of Tourism and Director of Centre for Promotion and Investment (CPI) and members of the Mozambican media at the Hilton, Sandton. Business people attending the function were given the opportunity to have dinner and network with this high level delegation from Mozambique.

Guests were welcomed by the CEO Mr David Robbertze from SAMOZACC, followed by Ms Gill Marcus chairperson of The ABSA Group. The Secretary of the chamber Mr Jose Nascimentos gave a welcome note in Portuguese and in his address outlined the role of the Chamber.

Business leaders present were fortunate to enjoy an address by the President, who took time off his busy schedule to prioritize the occasion. In his address, the President praised the role of The South African Mozambican Chamber of Commerce in mobilizing South African investors in Mozambique to opportunities that exist in four major sectors, Trade and Industry, Mining and Minerals, Agriculture and Tourism. He invited all business people present to grant their contribution to Mozambique in the form of Investment.

His Excellency impressed upon those present the importance of business people supporting products manufactured in Mozambique, "A product of Mozambique" concept is critical to the people of Mozambique as it impacts directly on locally manufactured products which in turn impacts on job creation, skills development and skills transfer and contributes to the millennium goals set out for Mozambique, one of which is the eradication of poverty. As part of this initiative, The Centre for Promotion and Investment handed out gift bags to all attendees containing a bottle of Cashew nuts which Mozambique is renowned for producing, as well as a box of "Cha Gurue" a popular Mozambican tea. In his speech, the President reiterated that Mozambique and South Africa had a very strong relationship and through initiatives of this nature the relationship between the two countries could only strengthen further.

Concluding the evening of speeches High Commissioner Fernando Fazenda stated that Mozambique is presently one of those countries of reference in SADC in terms of Investments. Mozambique has shown many advances in many sectors from the North to the South of the country.

During the question and answer session, the President responded to questions proposed by attendees, issues covered were from pharmaceuticals, Finance and general investment matters. One of the attendees pointed out that investors wanting to invest in Mozambique had to accept that many of the projects in Mozambique are not bankable projects and alternate financing should be sourced, possibly drawing in the area of development finance. Attendees welcomed this level of engagement with the President's delegation finding it very beneficial to be able to interact on a one on one basis and address issues and concerns directly with those positioned to directly address such issues. It is through these initiatives and via the support from Mozambique and its Sponsors which fosters the Chamber's growth. They also provide a platform for exciting opportunities and new projects and keep business people in Mozambique and South Africa abreast of current business opportunities that are conducive to an environment that fosters the creation of business for all parties.

*Article written by Pat Adams – Treasurer of SAMOZACC and
Jose Nacimantos – Secretary of SAMOZACC*

Mozambique Business Opportunities Seminar Hunters Rest - Rustenburg



Opportunities in various sectors in Mozambique

Invest North West, High Commission of the Republic of Mozambique in SA, Mozambique Investment Promotion Centre (CPI); and South Africa Mozambique Chamber of Commerce (SAMOZACC) jointly organized a Mozambique Business half day Seminar at the Hunters Rest Hotel – Rustenburg on 15 September 2008, allowing for a useful platform for SA Business both large and small with expertise in Agriculture, Agribusiness, Mining Services and Tourism sectors, to consider opportunities in Mozambique. The key note address was made by Honorable MEC Darkey Africa from the department of Economic Development and Tourism.

The seminar covered presentations made by Mr. Mohamed Rafique, Director General, Mozambique Investment Promotion Centre (CPI) who gave an overview of Investment Policy and Business Opportunities in Mozambique, Macro-Economic Data, the Taxation System, Legislation on Investment, Investment Opportunities Infrastructures and The real Market SADC – Southern Africa Development Community.

Mr. Roberto Mito, Director of CEPAGRI – Centre for Promotion of Agriculture and Ms Odete Tsamba, Director of UTPIR – Technical Unit for Rural Industrialization presented on Business opportunities in the Agriculture Sector.

Land is a State owned asset and may not be sold, mortgaged and pledged, the maximum length of a concession is 50 years, renewable for a further 50 years. Mr. Mito emphasized the huge untapped potential and informed the seminar that Mozambique has 36 million hectares of arable land, currently only 14% of this has been cultivated. A figure of 3.3 million hectares of irrigable land, with approximately 50.000 ha (1.3%) currently irrigated. He advised that land is available for multiple agrarian uses: food, feed, and fiber and bio-energy production. He added that the country aims to eradicate food shortage, increase exports and generate income by improving domestic production and increasing food supply through productivity gains and increase in cultivated areas. Mozambique has a plan of action in place over a short, medium and long term period as a response to high food and oil prices. The priority programs within the Green Revolution Action Plan include cereals (corn, rice and wheat); Oil seeds (sunflower, soybeans, cotton seeds); Roots and tubers (cassava and Irish potatoes), Poultry, Horticulture and Fisheries products

The Investment opportunities in products that exist are Value Chains

Input Chain – seeds, fertilizers, pesticides, vaccines, feed, breeds – domestic production of inputs for national, regional and international markets – trade and provision of services.

Farming equipment and implements: - Tractors, multi-cultivators, irrigation, auto-combiners, etc.

Agro- procession: - rice, fruit, cassava, animal feed, wood.

Article compiled by Pat Adams – Treasurer of SAMOZACC (Extracts from Presentations at the Seminar)

Upcoming Chamber events

Look out for the networking opportunity at our next breakfast meeting which will be held in November, details will be made available in the upcoming weeks.

BECOME A MEMBER OF SAMOZACC

To become a member of SAMOZACC, membership forms can be accessed and downloaded via our website: www.samozacc.co.za or through our chamber's office

Contact details as follows:

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For more information about Mozambique, kindly visit the following websites:

Government of Mozambique - <http://www.govnet.gov.mz>

Investment Promotion Centre - <http://www.cpi.co.mz>

Ministry of Tourism - <http://www.moztourism.gov.mz>

Ministry of Mineral Resources & Energy - <http://www.mireme.gov.mz>

Ministry of Transport and Communication - <http://www.mtc.gov.mz>

National Statistics Institute - <http://www.ine.gov.mz>

Mozambique Export Promotion Institute - <http://www.ipex.gov.mz>

Alfandegas Mozambique - <http://www.alfandegas.gov.mz>

CCIMOSA - <http://www.ccimosa.org.mz>

Maputo Corridor Logistics Initiative - <http://www.mcli.co.za>

Beluzone - Free Trade Zone Industrial Park - <http://www.beluzone.com>

Mozlegal - <http://www.mozlegal.com>